



### SOME OBSERVATIONS

- Any combination of 2 or more can achieve significant individual influence or power
- Power gained by the individual is quite unlikely to be automatically transferred to benefit the organisation
- *Position* if not backed up by at least one other source of power leaves the incumbent very exposed to the power gained by others in a position of lesser authority and/or seniority
- *Knowledge* is becoming an increasing source of power, particularly by people without a significant position and/or without a strong public *personality*
- *Mobility* combined with *personality* will lead to power via *knowledge*. This can readily grow the *network* which enables senior positions to be readily achieved

topics\power

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**Larkin & Kaye Consulting Services Pty Ltd**

ABN 70 065 175 920

Tel. +61 02 9716 8201 ~ Fax. +61 02 9716 7817

Correspondence To: P.O. Box 363, Croydon Park NSW Australia 2133 Email: peter@consulting.net.au